



Government of Karnataka
BIDAR INSTITUTE OF MEDICAL SCIENCES, BIDAR.

(Autonomous Institution of Govt. of Karnataka)
Phone: 08482 228366 / Fax No: 08482 240322.
Website: www.brims-bidar.in

PROCEEDINGS OF THE PURCHASE COMMITTEE MEETING HELD ON 05/03/2012 AT 4:30 PM IN THE CHAMBERS OF THE DEUPTY SECRETARY TO GOVT (MEDICAL EDUCATION), ROOM NO 402, 403 VIKAS SOUDHA BANGALORE FOR THE PURCHASE OF X RAY MACHINES / RADIOLOGICAL EQUIPMENTS FOR BRIMS, BIDAR.


MEMBERS PRESENT:

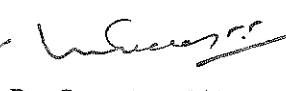
1. Director, Bidar Institute of Medical Sciences Bidar. Chairman
2. Deputy secretary to Govt. I/C H & FW Dept, Bangalore (Medical Education).
3. Director of Medical Education I/C
4. Dist. Surgeon/ Medical Superintendent, Teaching Hospital, BRIMS, Bidar.
5. I/C HOD Dept. of Radiology, BRIMS, Bidar
6. Accounts Supdt./ I/c. FA, BRIMS, Bidar.
7. I/c. AAO, BRIMS Teaching Hospital, Bidar.


AGENDA - 1


PURCHASE OF X-RAY MACHINES / RADIOLOGICAL EQUIPMENTS TO BRIMS TEACHING HOSPITAL, BIDAR.

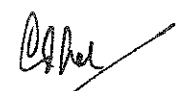
When the Medical Council of India visited this institute on 18th and 19th Jan 2011 for inspection, they pointed out that C.T. Scan and X-ray Machines were not available in this institute and hence they did not renew permission for admission of 5th batch of students for the academic year 2011-12. At that time, the Government of Karnataka gave an undertaking to the Government of India, Ministry of Health & Family Welfare, New Delhi and to the MCI on 31-05-2011 that these instruments will be installed as per the MCI Norms early.


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Bidar

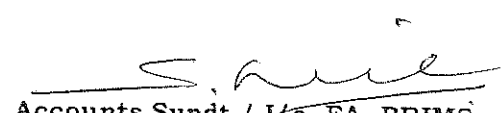

Dy. Secretary I/C. HFW
Dept. (ME)


Director of Medical
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To fulfill the requirements of MCI, permission was obtained from the Principal Secretary to Govt. Medical Education and the Chairman, Finance Committee to call for tenders and for purchase of 06 X-ray machines on 29-07-2011. Accordingly, tenders for the supply and installation of 06 x-ray machines were invited Vide Notification No: BRIMS/ACT/TENDERS/X-ray/2011-12/1334, dated: 08-11-2011.

The schedule of events was as follows:

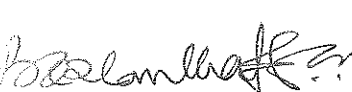
1. Date of commencement of sale of tender documents - 15-11-2011 during working hours
2. Last date for sale of tender document - 07-12-2011 from 9.00 am to 4.00pm
3. Last date and time of receipt of sealed tenders - 08-12-2011 upto 4.00pm
4. Time and date of opening of sealed tender - 09-12-2011 at 11.30 am in the chambers of the Director, BRIMS, Bidar
5. Tender period and price validity - One year from the date of award of tender
6. Approximate Cost - Rs.99.00 lakhs and EMD @ 2.5%


The said tender notification was published in "The Deccan Herald" English daily on 08.11.2011 (All Karnataka Edition) & "Samyukta Karnatka" Kannada Daily on 08.11.2011 (All Edition) and also in the District Tender bulletin vide No. Bulletin/tender/CR/112/2011-12/924, dated:13-12-2011 and on the Website of the Institute.


The corrigendum to the above Notification was published vide notification No: BRIMS/Corrigendum/Accounts/Tender/X-ray units/2011-12/1482 dated: 05-11-2011 in Samyukta Karnataka Daily on 06-12-2011 and in the Deccan Herald English Daily on 07-12-2011.


Further there were additional specifications which were left out in the original specification and further time was extended due to administrative reasons as below:

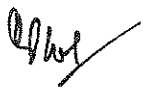
1. Sale of blank Tenders documents from 08-12-2011 to 16-12-2011 during working hours.
2. Receipt of filled in tender documents on 17-12-2011 upto 1.30 pm
3. Time and date of opening of tenders on 17-12-2011 at 3.00pm


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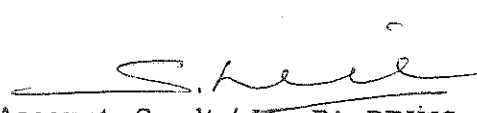

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In response to the above notification, the following Tenderers had purchased the blank tender forms. Five (5) tender books were sold upto the last date i.e., 16-12-2011 AT 1.30PM

1. M/s. Allengers Medical Systems ltd., Bangalore
2. M/s. Bio-Medix Bangalore
3. M/s. Recodsis and Medicine System (P) Ltd., Chandigarh
4. M/s. Foress Health Care LLP, Bangalore.
5. M/s. Panacea Medical Technological Pvt Ltd., Bangalore

Only two tenderers had submitted the sealed tender schedules on the last date i.e., on 17-12-2011 upto 1.30 PM.


1. M/s. Allengers Medical Systems ltd., Bangalore
2. M/s. Foress Health Care LLP, Bangalore.


The Technical Bid was opened on 17-12-2011 at 3.30 PM, in the presence of the following members:


1. Dr. B.O. Hanumanthappa - Director, Bidar Institute of Medical Sciences, Bidar.
2. Dr. Kashinath B. Kamble - Dist. Surgeon/ Medical Superintendent, Teaching Hospital, BRIMS, Bidar.
3. Dr. Vinay Halmandge - Representative of Prof. & HOD Dept. of Radiology, BRIMS, Bidar
4. Sri. Subash Chandra Nirale - Account Supdt./ I/c. FA, BRIMS, Bidar.


The Techno Commercial Evaluation was done on 09-01-2012 in the presence of the following members:


1. Dr. B.O. Hanumanthappa - Director Bidar Institute of Medical Sciences, Bidar.
2. Dr. Kashinath B. Kamble - Dist. Surgeon/ Medical Superintendent, Teaching Hospital, BRIMS, Bidar.
3. Dr. Ashok Kumar, MD (Radiology) Assistant Professor - Representative of Prof. & HOD Dept. of Radiology, BRIMS, Bidar
4. Sri. Subash Chandra Nirale - Account Supdt./ I/c. FA, BRIMS, Bidar.


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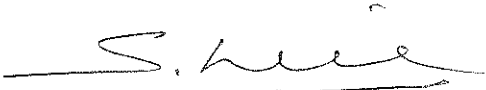

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Proceedings of Technical evaluation of Radiology Equipments in the chambers of the Director, BIDAR INSTITUTE OF MEDICAL SCIENCES, BIDAR, held on 09.01.2012.

After detailed verification of tender documents the following decisions were taken:

Mobile 60 mA X-ray:

Two tenders were submitted.

1. Allengers Medical Systems, Chandigarh has quoted model MARS 2.5 for 60 mA is **Technically responsive.**
2. Foress Health Care INC, Bangalore has quoted model Mobile drive 4003 for 60 mA is **Technically responsive.**

Hence, both are Technically responsive.

300 mA X-ray:

Two tenders were submitted.

1. Allengers Medical Systems, Chandigarh has quoted model MARS 30 for 300 mA is **Technically responsive.**
2. Foress Health Care INC, Bangalore has quoted model Dignox 300 (Philips make) for 300 mA is **Technically responsive.**

Hence, both are Technically responsive.

500 mA X-ray with Computed Radiography:


Two tenders were submitted.


1. Allengers Medical Systems, Chandigarh has quoted model MARS 40 for 500 mA and Computed Radiography of Kodak make, but authorization certificate not submitted and Technical data not enclosed. Hence, **Non Responsive Technically.**
2. Foress Health Care INC, Bangalore has quoted model Dignox 4032 (Philips make) for 500 mA with Fugi Computed Radiography model fugi capsula X1.2 is **Technically Responsive.**


800 mA X-ray with IITV:


Two tenders were submitted.

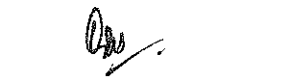
1. Allengers Medical Systems, Chandigarh has quoted model MARS 65 for 800 mA which has no mA display and independent timer control. No user certificate for model quoted. Hence, **Non Responsive Technically.**


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2. Foress Health Care INC, Bangalore has quoted model Dignox 4050 (Philips make) for 800 mA with motorized table is **Technically Responsive**.

3. PROCEEDINGS OF THE PRICE BID OPENING MEETING FOR THE PROCUREMENT OF X-RAY MACHINES / RADIOLOGICAL EQUIPMENTS IN THE CHAMBERS OF THE DIRECTOR, BIDAR INSTITUTE OF MEDICAL SCIENCES, BIDAR HELD ON 31.01.2012 AT 11:30 AM.

Members Present :

- | | | | |
|----|--|---|---|
| 1. | Dr. B.O. Hanumanthappa | - | Director, Bidar Institute of Medical Sciences, Bidar. |
| 2. | Dr. Kashinath B. Kamble | - | Dist. Surgeon/ Medical Superintendent, Teaching Hospital, BRIMS, Bidar. |
| 3. | Dr. Ashok Kumar, MD
(Radiology) Assistant Professor | - | Representative of Prof. & HOD Dept. of Radiology, BRIMS, Bidar |
| 4. | Sri. Subash Chandra Nirale | - | Account Supdt./ I/c. FA, BRIMS, Bidar. |

According to the Technical Scrutiny Committee Report i.e. Bio-Medical Engineer, VIMS, Bellary and Radiologist & I/c. Professor & HOD, Dept. of Radiology, BRIMS Teaching Hospital, Bidar, the Price Bid for the procurement of X-Ray / Radiological Equipments of the following tenderers who were technically responsive were opened on 31.01.2012 and processed further.

- Mobile 60 MA X-Ray
- 300 MA X-Ray
- 500 MA X-Ray with computed Radiography
- 800 MA X-Ray with IITV


1. M/s. Allengers Medical Systems Ltd., Bangalore

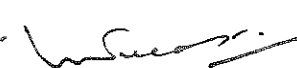
The bids of M/s. Allengers Medical Systems, Ltd., Bangalore were **technically Responsive** for the following X-Ray Machines. Hence price bids were opened for


- Mobile 60 MA X-Ray
- 300 MA X-Ray


2. M/s. Foress Health Care LLP, Bangalore

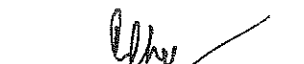
The bids of M/s. Foress Health Care LLP, Bangalore were **technically responsive** for the following X-Ray Machines. Hence the price bids were opened.


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- a) Mobile 60 MA X-Ray – Model Drive 4003
 b) 300 MA X-Ray – Model Dignox 300 (Philips Make)
 c) 500 MA X-Ray with computed Radiography – Model Dignox 4032
 (Philips Make)
 d) 800 MA X-Ray with IITV - Model Dignox 4050 (Philips Make) with Motorized table.

**Comparative Statement showing the rates quoted by the tenderers
 for the supply of X-Ray Units / Radiological Equipments.**

Sl. No.	Description	Unit / Qty	M/s. Allengers Medical Systems Ltd., Bangalore		M/s. Foress Health Care LLP, Bangalore.	
			Rate	Amount	Rate	Amount
1	60 MA Mobile X-Ray Unit	03 Nos.	258,720.00	776,160.00	276,750.00	830,250.00
2	300 MA X-Ray Unit Model MARS 30/FC/ ALLPOSE	01 No.	997,790.00	997,790.00	637,500.00	637,500.00

Comparative Statement showing the rates quoted by the tenderers towards the supply of X-Ray Units / Radiological Equipments.

Sl. No.	Description	Unit / Quantity	M/s. Foress Health Care LLP, Bangalore.		Remarks
			Rate	Amount	
1	2	3	6	7	10
1	500 MA X-Ray Unit with motorised table with computed Radiography – Model Dignox 4032 (Philips Make)	1	4,530,000.00	4,530,000.00	
2	800 MA X-Ray unit with motorised table with Model Philips Diagnox 4050	1	3,630,000.00	3,630,000.00	

i) 500 MA X-Ray Unit : Total Price 4,530,000.00
 CMC for 6 (six) Years 600,000.00

Grand Total 5,130,000.00

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i) 800 MA X-Ray Unit : Total Price	3,630,000.00
CMC for 6 (six) Years	300,000.00
Grand Total	3,930,000.00

Negotiation Committee Meeting convened on 09.02.2012 at 3:00 pm in the chambers of the Director, Bidar Institute of Medical Sciences, Bidar for the purchase of X-Ray Units / Radiology Equipments.

Members Present :


1. Dr. B.O. Hanumanthappa - Director, Bidar Institute of Medical Sciences, Bidar.
2. Dr. Kashinath Kamble - District Surgeon / Medical Superintendent, BRIMS Teaching Hospital, Bidar.
3. Dr. Amit Shah - I/c. Professor & HOD, Dept. of Radiology, BRIMS Teaching Hospital, Bidar.
4. Shri. Subhash Chandra Nirale - Accounts Superintendent / I/C FA, Bidar Institute of Medical Sciences, Bidar.
5. Sri. Deepak Adepu - Representative of M/s. Allengers Medical Systems Ltd., Bangalore


Tender was invited by the Director, Bidar Institute of Medical Sciences, Bidar for the purchase of X-Ray Units / Radiology Equipment as detailed below:

- a) Mobile 60 MA X-Ray
- b) 300 MA X-Ray
- c) 500 MA X-Ray with computed Radiography
- d) 800 MA X-Ray with IITV


Detailed Technical Evaluation was done by the following Subject Experts on 09.01.2012.


- 1) Dr. Amit Shah
I/c. Professor & HOD,
Dept. of Radiology,
BRIMS Teaching Hospital,
Bidar.

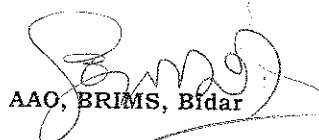

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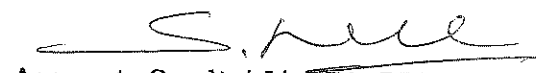

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- 2) **Sri. Shantamurthy N.**
Bio-Medical Engineer,
VIMS, Bellary.

The Price Bids of the responsive / qualified tenderers were opened on 31.01.2012.

M/s. Allengers Medical Systems Ltd., Bangalore had quoted lowest price for the Model MARS 2-5 for 60 mA.

M/s. Foress Health Care LLP, Bangalore had quoted lowest price for the following X-Ray Units.


1. 300 mA X-Ray Unit – Model Diagnox 300 (Philips Make)
2. 500 MA X-Ray with computed Radiography – Model Diagnox 4032 (Philips Make).
3. 800 MA X-Ray with IITV / Motorized table Model Diagnox 4050 (Philips Make)

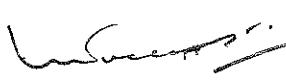
Negotiations were done with the lowest tenderers as well as single tenderer to reduce the prices.


During the Negotiation Meeting held on 09.02.2012, the following has been agreed to by the authorised representative of M/s. Allengers Medical Systems Ltd., Chandigarh.


1. One year additional extended warranty i.e. 01 year with Machine & 01 year extended warranty.
2. Six Years CMC after warranty period for Rs. 1,95,682/- (Rs. One Lakhs Ninety Five thousand Six Hundred and Eighty Two) only. Out of which, every year Rs. 32,613/- (Rs. Thirty Two Thousand Six Hundred and Thirteen) only will be payable to the supplier.
3. Agreed to provide 03 (three) led aprons (one with every machine) free of cost.


The authorised representative of M/s. Foress Health Care LLP Bangalore has agreed to provide as detailed below:


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1. 06 extra cassettes apart from 08 cassettes which are all being supplied with CR System at no extra cost.
2. 01 long cassette for spinal column with supporting Software free of cost.
3. Films worth Rs. 25000/- free of cost.
4. Cash discount at 2% on 300 mA X-Ray Unit, on Basic rate (Ex-factory / ex-showroom).
5. Cash discount at 3% on 800 mA X-Ray Unit – Model Philips Diagnox 4050.

Meeting concluded after negotiations and agreed the offers.

RESOLUTION:

After detailed discussion it was felt that the the X-Ray machines to the institute are the major requirements as per the MCI guidelines. The Director requested the Purchase Committee to approve the tender for the same.

The Purchase Committee observed that:

(a) the rates that were quoted were comparable with the rates at which the company had supplied to other institutes (Private & Govt.) as evidenced by the supporting documents submitted by M/S FORESS HEALTH CARE LLP – BANGALORE for Mobile 60 MA units, 300, 500 & 800 UNITS.

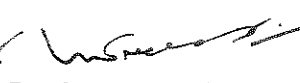
(b) for 60 MA unit it was noted that M/s. ALLENGERS MEDICAL SYSTEM LTD., BANGALORE was the lowest bidder (L1).


(c) for 300 MA Unit M/s FORESS HEALTH CARE LLP BANGALORE was the lowest bidder (L1).


(d) for 500 & 800 MA Units M/s FORESS HEALTH CARE LLP BANGALORE was the single eligible bidder. The rates were compared with the rates at which this company has supplied to other institutes. It was evident (with supporting documents) that the rates quoted were competitive & after negotiation (as mentioned above). The Purchase Committee authorized the Director, BIDAR INSTITUTE OF MEDICAL SCIENCES to place the subject before the Finance Committee and the Governing Council of the Institute for approval.


The meeting was concluded with vote of thanks by the Director, BRIMS Bidar.


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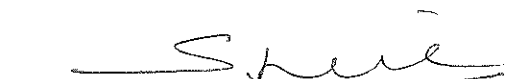

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